SBCC Strategy Guidance Manual



water for people

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Water For People



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1.1 Overview

India has made significant progress in water and sanitation infrastructure and services in the last decade especially after the launch of Swachh Bharat Mission in 2014. The country has achieved open defecation free status. This achievement of India has contributed significantly to its global achievement.

The Swachh Bharat Mission, emphasize safe and accessible water and sanitation infrastructure and for all. The improved management of water and sanitation facility is key to public health along with social and economic progress. The improved infrastructure of water supply and sanitation facilitates in eradication of open defecation and adoption of positive hygiene behaviours. This further reduces the child morbidity, mortality and improved the health status of children.

The sustenance of open defecation free status in India needs adequate and appropriate social and behaviour change among community. For this, there is an urgent need to capacitate the key stakeholders to prepare the customized social and behaviour change communication (SBCC) Strategy as per the demand and geography of the intervention.

There have been many approaches of behaviour change and processes of development of communication strategy. This guide is an effort to support the development practitioner to develop a SBCC strategy to accomplish the desired change in behavior.

This manual 'A step-by-step guide to design SBCC Strategy' is an effort in this direction. This manual focus on understanding about SBCC, describes various models of SBCC strategy and also guide how to develop a WASH communication strategy. This guide discusses all the important behaviour change theory and process of SBCC strategy development in detail. The document has detailed out the steps of designing SBCC strategy in detail and supported with required templates which a practitioner would require while developing the SBCC strategy.

1.2 What is Social and Behaviour Change Communication (SBCC)?

SBCC is a process of promoting and sustaining behavior of individuals and communities through participatory development of appropriately tailored messages, and approaches, that are conveyed through a variety of communication channels.

Thus, SBCC can be summarized as:

A Process:

Achieving sustainable social and behavior change requires SBCC programs to work at multiple levels of the system – individual, family, community, service delivery, and enabling environment. SBCC recognizes that individual and social change does not happen in a vacuum but is dependent on larger structural systems and norms.

SBCC works at Multiple Levels: flipcharts or leaflets are catalysts that ease the SBCC process. Effective SBCC starts with research and analysis to understand the context and the intended audience.

SBCC is a process rather than

a product. Communication products and materials such as posters, TV or radio spots,

SBCC uses Multiple Channels:

SBCC programs are grounded in theory and designed using evidence that helps programmers understand the situation, the audience, and existing programs.

SBCC is Strategic:

SBCC coordinates messages across a variety of communication channels to reach multiple levels of society. Behavior and social change are more likely through repeated and varied exposure to messages.

1.3 Evolutions SBCC



"Moving from raising awareness to changing behavior"

1.4 Role of SBCC in improving WASH Services

WASH is fundamental to Human Development, and human behavior accounts for a huge deaths proportion of diseases, and deaths worldwide. Study shows that up to 53% of all diseases and deaths, and 2wv2% of WASH-related diseases are due to human behavior. Thus human behavior change is so important, to curb the prevalence of disease like pneumonia, diarrhoea, under nutrition in our society. Unicef report says that a child dies every 2 minutes from diarrhoea.

By 2030, 69 million children under 5 years of age could die from "preventable causes", such as lack of safe water, sanitation, & hygiene.

Sustainable water, sanitation, and hygiene do not only rely on the provision of technology and services, but also on proper usage. Behaviour Change is a critical component of improving access to and practices around water, sanitation, and hygiene. While traditionally, the WASH sector has focused primarily on the delivery of "hardware" solutions, it is becoming increasingly evident that the "software" component of WASH, such as Behaviour Change, must be prioritised The provision of services alone is not enough to achieve the health outcomes associated with improved WASH, facilities must also be utilised habitually and properly at key times.

"Human behavior accounts for a huge proportion of diseases and deaths worldwide. Up to 53% of all diseases and deaths are due to human behavior and 22% of WASH-related diseases are due to human behavior"

1.5 Why we use behaviour change model for SBCC strategy development?

SBCC models are crucial for designing effective WASH programs because they offer-

> A systematic framework rooted in evidence from social and behavioral sciences,

Guiding practitioners in understanding target audiences,

Crafting tailored messages,

And selecting appropriate interventions.

By addressing individual, interpersonal, and societal factors, these models promote holistic behavior change approaches adaptable to diverse contexts. Emphasizing participatory methods and evidence-based practices, SBCC models enhance the effectiveness, efficiency, and sustainability of WASH interventions, ultimately leading to improved public health outcomes. The Behavior change models guide the analysis of barriers and enablers associated with priority behaviors, facilitating the development of tailored communication strategies. The SBCC strategy plays a vital role in enhancing WASH service delivery by addressing demand-side gaps through community-based approaches.

1.6 Water For People's approach to behaviour change?

There are many behaviour change approaches, models, and theories available in the sector, and have been practiced by the development organizations and projects to achieve the WASH sustainability. However, Water For People India uses JHU CCP's "P-Process" Model for planning and strategy development, and the One Drop Foundation's Social Art For Behaviour Change (SABC) Model as a program implementation package to inspire, activate the priority groups, and sustain WASH behaviours.

SBCC approaches are grounded in theories of behavioural and social science. SBCC, adapted to local contexts, is generally considered effective mechanisms for improving WASH practices at the household level. Evidence suggests that simply increasing knowledge and awareness of good WASH practices rarely leads to sustained behavior change. In addition, sustained change in behavior is unlikely to be achieved through a single activity. Evidence suggests that using multiple SBCC approaches and channels to change behaviours is more effective than using one, that targeting multiple contacts has a greater effect.



II. The "P-Process" Model for designing Behaviour Change Communication Strategy

- 2.1. Steps of P-Process
- 2.2. Step 1: Inquiry
- 2.3. Step 2: Design Strategy
- 2.4. Step 3: Create and Test
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P-Process Model

Several communication planning models exist to develop strategic planning process. While different organizations may prefer one model over another, certain stages or steps are fundamental components of most models. The widely used planning models are the P-Process, C-Planning, and Participatory Communication Development Planning. It is widely recognized that programmes that are grounded in theory, data and evidence are more likely to achieve results.

The P-Process tool is the most widely used to develop evidence-based communication strategy for a communication program which includes design, implementation, monitoring and evaluation of a communication strategies, materials, and programs.



2.1 Steps of P-Process:

The P-process tool is the most widely used to develop evidence-based communication strategy by the health communication programs. It is a stepby-step roadmap that can guide you from a loosely defined concept about changing behaviour to a strategic and participatory program that is grounded in theory and has measurable impact.

The process of designing of SBCC strategy through P-process involves five steps:



2.2 Step 1: Inquiry

2.2.1 Conduct a situation analysis

A situation analysis or environmental analysis is the fundamental first step in the social and behavior change communication change (SBCC) process. It involves a systematic collection and study of health and demographic data, study findings and other contextual information in order to identify and understand the specific health issue to be addressed. It examines the current status of the health issue as well as the social, economic, political and health context in which the health issue exists and establishes the vision for the SBCC program. Understand the existing knowledge, attitudes, and practices related to WASH among the target audience. Identify key barriers and drivers for behavior change.

A complete situation analysis gathers information on four areas:



THE PROBLEM, ITS SEVERITY, AND ITS CAUSES



THE PEOPLE AFFECTED BY THE PROBLEM (POTENTIAL AUDIENCES)



THE BROAD CONTEXT IN WHICH THE PROBLEM EXISTS



FACTORS INHIBITING OR FACILITATING BEHAVIOR CHANGE

The situation analysis sets the stage for an SBCC intervention by outlining the current state of WASH issues globally, nationally, and locally. It provides crucial insights into challenges, resources, and opportunities. Quality analysis is vital for successful SBCC efforts.

2.2.2 Identify & segment target audience

Crafting a Social and Behavior Change Communication (SBCC) strategy requires understanding the behavior change model's significance. This model guides effective addressing of health or social issues by tailoring activities and messages to specific audience segments through segmentation based on similarities like needs, behaviours, and values. Segmentation prioritises receptive segments for resource optimization. The behavior change model assesses segments against population significance, public health importance, and receptivity to communication messages, ensuring efficient resource allocation. Encouraging segments practising desired behaviors to advocate for them amplifies community engagement and message reach.

2.2.3 Prioritize key behaviours

Table 2.1: Key behaviours, target audience and determinants

Key Behaviours	Та	Target Audience		Determinants	linants
	Primary	Secondary	Influencers	Barriers	Drivers
Safe water Storage & Handling Practices	Women	Adolescents	Teachers Elders AWW	The custom of using a ladle is not followed.	The ladle is available in the form of 'tisni' in the local market.

Table 2.2: Detailed Behavioural, Barriers and enablers Analysis and prioritization of behaviour

		Feasible Behaviour	Use latrine at all times. In absence of HH latrine use shared latrine of community latrine
	-	secondary influencers for desired behaviour	Friends, FLWs, PRI members, Social Media, Faith Based Groups, mass media
	- - -	Enablers to desired behaviour	Government incentives for construction of toilet and its regular use.
et usage.		Economical	Flood prone area, drought area, hard basement rock
Key Behaviour: Toilet usage.	Barriers to desired behaviour	Environmental	Cost of HH latrine is very high for the population
ƙey Beł	Barrie b	Service & Infra.	Limited space
		Socio- Cultural	Orthodox old age people prefer defecating in open
	Existing Behaviour	Practices OD	
	ldeal Behaviour	Construct a latrine and use at all times.	
	Target Audience	People who practice OD	

2.3 Step 2: Design Strategy

2.3.1 Establish communication objectives

After selection of priority behaviour and detailed behaviour analysis, the next step is to define the outcome objectives that detail the kind and amount of change that is expected tow be achieved for the different specific population segments within a given time frame. The behaviour change objectives shall be derived from the desired behaviour which will be the outcome objective. The objectives should be SMART. Design overall objective and then specific objectives to accomplish the overall objective. For each specific objective define an indicator to measure the change.

Determine the specific behavioural objectives aligned with the project goals, such as handwashing with soap, safe water storage, proper toilet use, etc.

Specific Objectives:

Within X years, 50% of the HH have access to safe drinking. ncrease the proportion of households that practise safe water storage from 65% to 85% by XXXX. Within the next X years, increase the proportion of the population that use a household latrine from 30% to 95%.

2.3.2 Identify communication channels.

Determine the most effective channels to reach the target audience (e.g., community gatherings, mass media, social media, interpersonal communication), from Table 2.3.

Interpersonal	Community-based	Digital Media	Mass Media
Home visits	Folk theatre	App based	Television
Peer education	Community meetings	Mobile based	Radio
Counselling	Short films	Social media	Print

Table 2.3 List of communication channels for mix media approach

2.3.3 Design key messages.

The development of key messages is the core of behavior change communication, delivering the right messages through the right channel with the right approach to the right audience increases the probability of acceptance and sustained desired behavior. The messages must be aimed at the identified target groups in such a way as to provoke the desired effect. The what and the why: What is the change expected and what is the interest of the target group to adopt this change.

- The where, when and the how: Where to go, at what time and what has to be done for the behaviour to be adopted?
- The guarantee and support: The elements which give the message its credibility.

Table 2.4 Sample exercise of designing culturally appropriate messages

Existing Behaviour	Desired Behaviour	Target Audience	Barriers to desired behaviour	What needs to be done?	Key Message	What channels to be used?	What material/ tool will be used?
Lack of safe water storage and handling practices	People practise safe water storage and its handling	Women and adolescents	Lack of awareness	Awareness generation	Fetch water from safe source, clean container, cover container, use ladle	Mix media	Film screening Wall painting Street play



2.4 Step 3: Create and Test

The production of communication materials is a multifaceted endeavor requiring substantial resources and the collaboration of diverse partners, such as content specialists (covering areas like WASH, climate change, WRM, gender, agriculture, health, and the environment), communication experts, and members of target groups.

Ensuring the active participation of all stakeholders is crucial, often facilitated through workshops dedicated to material design and stakeholder training. During these workshops, a comprehensive production plan is meticulously crafted. This collaborative and inclusive approach ensures the creation of impactful, relevant, and engaging materials that resonate deeply with the target audience.

Table 2.5 Template for details of communication materials

Type of communication material	Objective of communication material	What channels/ platforms to be used?	Target Audience	Key Message

2.4.1 Pre-Test Interventions

Once the draft communication materials are ready it should be pre-tested with target audiences as defined in creative brief. Pretest of the communication creatives shall be done as per the template given below as illustration:

Table 2.6 Template for materials' pre-test and a list of proposed question

Type of Commu	nication Material
Objective of comm	nunication material
Which channels/pl	atforms to be used?
Questions	Response
Is the message of the communication material being clear as per the objective? Yes/No	
What are the key messages of the communication materials? Descriptive	
Do the materials contain more than one message? If yes, what are those?	
Does the message motivate you for action?	
Do the creatives long? Very long, very small or appropriate	
Does the language used in the material match the language you speak? Yes/No	
Do you connect yourself with the content or message or the character shown in the material?	
Does the content or any word hurt the emotions of any group or community? Yes/No	
Would you be able to remember the message of the material shown to you?	
Overall descriptive observation/ feedback recommendations of the professional who conducted the pertest.	

2.5 Step 4: Mobilize and Monitor

2.5.1 Designing SBCC Monitoring Systems

Regularly monitor the implementation of SBCC interventions and assess their impact on knowledge, attitudes, and practices related to WASH, to know that we are meeting tasks and results as planned. Use both qualitative and quantitative methods to measure behavior change and adapt strategies as needed.

- Monitoring- to improve on-going activities.
 - Evaluation- to measure impact.

Table 2.7 Detailed MEL plan of the project

Projected Outcomes	Indicator	Indicator Defination	Baseline	Target	Method of Collection	Frequency	Data Analysis	Responsibility
Sustainable access and use of the WASH facilities	% of HHs using basic sanitation services	An improved sanitation facility	48.5% of HH members use latrine	80%	HHs Survey	2 times: Mid and end of the project	Quantitative	MEL team through an agency

2.5.2 Monitoring & Evaluation of SBCC Activity

In monitoring & evaluating SBCC activities, two types of indicators are used: Process Indicators and Outcome Indicators. Outcome Indicators assess behavioural change, while Process Indicators measure the execution and quality of activities aimed at achieving those outcomes.

Activity	Total target in number	Achieved in the period	Coverage (Outreach)/ Target audience participation	Monitoring method (App based/ monthly report)	Means of verification (Photo/ attendance sheet)

"Focus demands sacrifice"

"Solve problems in stages"

2.6 Step 5: Evaluate & Evolve

Evaluation can be of outputs and of outcomes or of the impact. The final step of P-process involves following task:

- 1. Measure the outcomes and assess the impact through surveys and other evaluation techniques as per plan.
- 2. Disseminate the results (even if not entirely positive) with donors, partners, key stakeholders and decision-makers, media, and other interested individuals and organisations; and
- 3. Prepare a final report indicating future opportunities, how to apply lessons learned, where follow-up is needed, and how results could be scaled up or replicate.

2.6.1 Development of Capacity Building Plan

In order to implement the communication strategy and achieve the objectives of communication strategy all the stakeholders or audience need to be capacitated to bridge the skill gaps. The capacity building plan is detailed in Table-2.9.

Table 2.9 Template for details of capacity building plan

Capacity building for whom (Participants)	Topics of capacity building	What needs to be done? (Orientation, workshop, or training)	Who will do it?	Frequency of the training	Required training materials?

2.6.2 Support for long-term sustainability

This may even involve the creation of new local institutions such as Hygiene Management Committees or build the capacity of such existing institutions. Adequate sustainable *Financing* will need to be provided to relevant institutions, agencies, programs and projects to enable them to play their respective roles effectively.

2.6.2.1

Document best practices: Capture lessons learned, success stories, and challenges faced during the SBCC implementation for future reference and knowledge sharing.

2.6.2.2

Review of government policies and strengthen institutions: Relevant policies related to WASH at national and state level must be reviewed that they explicitly incorporate suggestions of SBCC strategy to create a more favourable environment for people to practise desired behaviours of WASH.

2.6.2.3

Advocate for sustainability: Engage local stakeholders, including community leaders, government line departments, and development partners, to institutionalize and sustain SBCC efforts beyond the project timeline.

2.6.2.4

Build local capacity: Strengthen the capacity of local organizations and relevant institutions need to be developed to provide leadership and guidance on systems and organisational structures needed to support WASH BCC effort.

2.6.2.5

Dissemination plan to share project results with: Prepare a dissemination plan to share the quantitative and qualitative results of the project intervention periodically with the concerned stakeholder:

2.6.3 SBCC Implementation Plan, & Timeline

								When	۲				Responsibility
ACTION		Ye	(ear 1			Year 2	Ir 2			Year 3	r 3		
Formative Research for situational analysis	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	
SBCC design workshop for sharing of situation analysis and draft SBCC strategy and finalization of BCC strategy													
Resource Mobilization													
Formation of SBCC cell													
Recruitment of professional staff in SBCC cell and revised JD of existing staff													
Production of communication tools and training materials													
Capacity Building of stakeholder's staff and stake holders													
SBCC roll-out workshop and field implementation of BCC plan													
Monitoring and Evaluation													

III. ANNEXURES

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- 3.2. Organizing Community Events
- 3.3. Templates and Formats
- 3.4. List of IEC/BCC Materials And Specifications For Its Usage
- 3.5. DBC Template

3.1 The Story Behaviour Change in Sheohar

Water For People has used social behaviour change communication strategies in several WASH projects and has seen tangible behaviour changes. Water For People launched 'Project Sheohar' in Sheohar district of Bihar in 2011 with the aim of providing safe drinking water and sanitation facilities to the people. Water for People worked on individual and collective behaviour change in the community through local arts and stories to drive behaviour change.

The systematic behaviour change strategy has increased the uptake of behaviour 'safe storage and handling practices of water' from 17.5% to 80%, 'toilet use' from 14% to 62% and 'handwashing with water and soap' from 5.3% to 90% in Sheohar district. These efforts of Project Sheohar have brought about a remarkable change in the lives of people in Sheohar.



3.1.1 Key processes involved in production of

theatre/storytelling performances

- Identification and onboarding of local artists and training agencies.
- Key messages, storyline and script development.
- Co-creation workshop with local artists and key stakeholders.
- Preview show for program management unit and possible adjustments, if any.
- Roll-out of the performance in community along with monitoring format and exit interview formats.
- Strengthening legal compliances for linkages with govt. and partners.
- Refresher training for realignments and adjustments

3.1.2 Development of Capacity Building Plan

It is widely recognized that behaviour change plays a vital role in achieving long term impact and sustainability for any program. Therefore, allocating sufficient budget for awareness generation and behavior change communication (BCC) activities is essential to ensure these initiatives are implemented in a systematic and effective manner. While the upfront costs of behavior change may appear high, it is a cost-efficient approach in the long term, leading to sustainable outcomes and minimizing future expenses.

Budget Allocation Considerations:

- SBCC Design Workshop: At the project's onset, allocate budget for a Social and Behavior Change Communication (SBCC) design workshop to identify key behaviors, communication objectives, target audiences, messaging, and Monitoring, Evaluation, and Learning (MEL) strategies.
- BCC Activities: Ensure sufficient budget is available for a comprehensive media mix of BCC activities, including mass media, mid-media, print-digital materials, and interpersonal communication (IPC).
- Capacity Building Training: Allocate funds for capacity-building training for staff and stakeholders involved in the SBCC program, ensuring they are equipped to implement and manage the activities effectively.
- Co-Creation Workshop: Budget must be reserved for a co-creation workshop to engage artists, priority groups, and influencers in the development of tailored communication strategies.

3.2 Organizing Community Events

To effectively conduct Social and Behavior Change Communication (SBCC) activities in the field, it is crucial to follow a systematic approach for maximizing impact and achieving desired results. Below is a structured outline of the steps to organize community events, broken down into pre-event, during-event, and post-event activities:



3.3 Templates and formats

3.3.1 मोनिटरिगं फॉर्म

(कार्यक्रम/शो की गणुवत्ता जाँच के लिए हर शो में एक (1) मोनिटरिगं फॉर्म भरा जायेगा)

शो के स्थान का वि	वरण		Storytelling
शो का विषय		ब्लॉक का नाम	दिनांक
गाव का नाम		पंचयत का नाम	वार्ड नंबर
दर्शक का विवरण			
दर्शकर्श की संख्या	पुरुष महिला		घर का मखुिखिया महिला (15-49 वर्ष)
	बच्चे		मदर (केयर गिवर)
प्रतिनिधि की उप	स्थिति	नाम या पद लिखे	
पी.आर.आई. सदस्य			

पी.आर.आई. सदस्य	
आशा वर्कर	
आंगनवाडी वर्कर	
शिक्षक	
WFPI ज़िला ऑफिस	
पार्टनर ऑफिस	
फिल्ड फसिलिटेटर	
कम्युनिटी मोबीलाईज़र	
राज्य प्रतिनिधि	

शो का विवरण

शो शुरू होने का समय		शो समय से शुरू हुआ ?	ं हाँ	– नहीं
शो खत्म होने का समाय		अगर नहीं तो देरी का का	रण	
गाँव में शो के पहले माईकिंग/प्रचार-प्रसार हुआ ?			ं हाँ	🔘 नहीं
क्या शो शुरू होने से पहले शो का उधेश्य बताया गया ?			ं हाँ	🔘 नहीं
शो के दौरान कलाकारों ने प्रॉप्स (Props) का सही इस्तेमाल किया ?			ं हाँ	🔘 नहीं
क्या कलाकारो की आवाज सभी दर्शकों तक पहुँच रही थी?			🔘 हाँ	🔿 नहीं
क्या शो के बाद आदर्श ग्रामीण को सम्मानित किया गया ?			🔿 हाँ	🔿 नहीं
आदर्श ग्रामीण का नाम		पिता-पति		
सपंर्क नबंर		पेशा		
क्या शो लक्षित सन्देश पहुंचाने में सफल हुआ ?			🔘 हाँ	🔿 नहीं
क्या शो के बाद कुइज़ प्रतियोगिता किया गया ?			🔿 हाँ	🔘 नहीं
कुइज़ प्रतियोगिता में कितने लोगो को सम्मानित किया गया ?				
शो को और बेहतर बनानेके लिए आपके क्या सझुाव हैं?	ग्रामीण एक ग्रामीण से नाटक को बेहतर बनानेके लिए सझुाव ले			
	फील्ड स्टाफ़ फिल्ड स्टाफ जो उस जी.पी. के लिए ज़िम्मेदार है कार्यक्रर्यम से संबंधित अपना फीडबैक लिखें			
हस्ताक्षर			दिनांक	
3.3.2 एग्जिट इंटरव्यू

(प्रत्येक शो के बाद 3 एग्जिट इंटरव्यू भरा जायेगा । एग्जिट इंटरव्यू के लिए उत्तरदाता चयनित करते समय आयु और महिला-परुष की भागीदारी का ख्याल रखें । इसे भरने के लिए कलाकरों की मदद ले सकते हैं।)

शो का विषय ब्लॉक का नाम				दिनांक				
गाव का नाम पंचयत का नाम				वार्ड नंबर				
उत्तरदाता का नाम		लिंग	•	पुरुष	• म	हिला		
	कार्यक्रम फीडबैक							
1.	. इस शो के बारे में आपको कहाँ से पता चला ?		 प्रचार-प्रसार के द्वारा दोस्तों से संस्था के कार्यकर्ता के द्वारा अन्य 					
2.	ये लोककथा	प्रस्ततिुति आपको कैस	ता लगा?		बहुत अच्छा अच्छा लगा ठीक-ठाक अच्छा नहीं त			
3.	था?	ा यानि कहानी में मुख्य को ना पढें-इनमें से सा			शौचालय उ शौचालय वे	ञ उपयोग करने पयोग न करने ञ उपयोग के फ का शौचालय र	के निक्सन गयदे	
4.	शो (लोककश लगा?	ग) में आपको सबसे अ	च्छा क्या		नटुआ दयात शौचालय व गीत-संगीत कलाकारों व कलाकारों व अन्य	ञ उपयोग से स का प्रदर्शन	म्बंधित स	ान्देश
5.	आपको शो में	सबसे कम क्या पसदं	आया ?		कहानी समझ सन्देश साफ़ गीत-संगीत एक्टिंग अच्छ पोशाक अच्छ अन्य	नहीं था में मज़ा नहीं आ 1े नहीं थी	या	

6.	बहुरागोरिन १४०० बारातियों को बगुला क्यों बना देती है?	 खुले में गंदगी फ़ैलाने के कारण बारातियों द्वारा गलत व्यवहार के कारण अपना वर्चस्व स्थापित करने के कारण जादर्हु शक्ति को दिखाने के कारण अन्य
7.	बहुरागोरिन नटुआ दयाल से कितना प्रश्न पछूती है?	 तीन पांच सात केवल एक अन्य
8.	डगरीन को प्रसूति के लिए जाते समय रास्ते में क्यूँ परेशानियों का सामना करना पड़ता है?	 लहंगा पटौर और गलत मांग के कारण बाढ़ आने के कारण गाँव में शौचालय नहीं होने के कारण परै टूट जाने के कारण अन्य
9.	शौचालय उपयोग से क्या–क्या फायदा है ?	 पेट की बीमारी नहीं होती है जीवन को बेहतर और खशहालु बनाया जा सकता है पसाँ और समय की बचत होती है गले में संक्रमण नहीं होता है अन्य
10.	आपने लोककथा देखा, अब आप अपने जीवन को बेहतर बनाने के लिए आगे क्या कदम उठाएंग ?	 युले में शौच नहीं करेंगे दो गह्वावाला शौचालय बन्वायेने अपने परिवार में चर्चा करेंगे सपरिवार शौचालय का उपयोग करेंगे कुछ नहीं करेंगे
11.	ये जो आपने कहा (ऊपर वाले प्रश्न के उत्तर से संभंधित) वो कब से शरू करेंग ?	 आज से कल से एक हफ्ते के अदरं एक महीने के अदरं तीन महीने के अदरं अभी सोचा नहीं है
12.	शो को बेहतर बनाने के लिए कृपया आप अपना सझुाव दें।	
हर	ताक्षर	दिनांक



3.4 List of IEC/BCC materials developed by Water For People

S.No.	Торіс	Material Type	Language	Theme
1.	Piped Water Scheme-Jal Chaupal	Leaflet	Hindi	Water
2.	Rainwater Harvesting	Wall painting	Hindi	Water
3.	PWSS Tariff Collection	Wall painting	Hindi	Water
4.	Water Conservation	Wall painting	Hindi	Water
5.	Forestation	Wall painting	Hindi	Climate Change
6.	Ground Water Recharge	Wall painting	Hindi	Water
7.	Safeguarding of Water Bodies	Infographics	Hindi	Climate Change
8.	Source Sustainability	Infographics	Hindi	Water
9.	Guidelines of MMGPNY	Flipbook	Hindi	Water
10.	Fecal Oral Transmission	F-Chart	Hindi	Sanitation
11.	Introduction of MMPNY	Animation film	Hindi	Water
12.	Segregation of waste at source	Animation film	Hindi	Water
13.	Jal Chaupal	Animation film	Hindi	Water
14.	Water quality	Short film	Hindi	Water
15.	Toilet usage	Short film	Hindi	Sanitation
16.	Personal Hygiene	Short film	Hindi	Hygiene
17.	School WASH	Short film	Hindi	School WASH
18.	Flipbook on WASH	Flipbook	Hindi	WASH
19.	Safe water storage and handling practices	Poster	Hindi	Water
20.	Toilet usage	Poster	Hindi	Sanitation

S.No.	Торіс	Material Type	Language	Theme
21.	Handwashing	Leaflet	Hindi	Hygiene
22.	School WASH	Poster	Hindi	School WASH
23.	Water Point maintenance	Poster	Hindi	Water
24.	WATSAN Committee-Water	Poster	Hindi	School WASH
25.	WATSAN Committee-Sanitation	Poster	Hindi	School WASH
26.	WATSAN Committee-Hygiene	Poster	Hindi	School WASH
27.	O&M of school toilet block	Wall painting	Hindi	Sanitation
28.	Personal hygiene at schools	Wall painting	Hindi	Hygiene
29.	O&M of school water point	Wall painting	Hindi	Water
30.	Safe water storage and handling practices	Wall painting	Hindi	Water
31.	Toilet usage	Wall painting	Hindi	Sanitation
32.	Handwashing	Wall painting	Hindi	Hygiene
33.	O&M of community water point	Wall painting	Hindi	Water
34.	O&M of community water point	Standee	Hindi	Water
35.	Toilet usage	Standee	Hindi	Sanitation
36.	Handwashing	Standee	Hindi	Hygiene
37.	O&M of water point	Standee	Hindi	Water

*IEC/BCC materials can be obtained from Water For People for repurposing and use in any development projects. Write to SBCC Specialist at sali@ waterforpeople.org.

3.4.1 IEC Kit and Materials





3.5 DBC Template

Designing For Behavior Change (DBC) Framework

Key Decisior	IS	Description
Behaviour		Micro Behaviour
Safe Water Storage and handling practices		 After fetching drinking water from community source bring it safely to the household i.e. vessel covered with fine clean cloth or use containers with lid Cleaning drinking water container with soap/ cleaning agent regularly Take out drinking water in a manner so as not to put hands/fingers into drinking water, i.e. using containers with a tap, long-handled ladle etc. Treatment or purification of drinking water using low-cost water treatment methods such as chlorine treatment (through tablets/ dispensers), boiling, sieving etc.
	Secondary	
Target Audiences	Secondary	
	Influencers	
Determinants	Barriers	
Determinants	Drivers	
Key Activities		

Glossary of Terms

Attitude	It's an evaluative disposition towards a behavior, a person or an object
BCC	Behaviour Change communication
Collective action	Action which is mutually agreed upon by the community
Collective efficacy	Collective efficacy is defined as "a group's shared belief in its conjoint capabilities to organize and execute the courses of action required to produce given levels of attainments" (Bandura, 1997, p. 477)
Custom	A pattern of behaviour such that individuals prefer to conform to it unconditionally because it meets their needs.
Descriptive norms	It is a pattern of behaviour such that individual prefer to conform to it on the condition that they believe that most people in their reference network conform to it.
Digital media/Social media	All such platforms which are being used to share information to a social network or group like WhatsApp, Facebook, Twitter, Instagram etc.
Empirical Expectations	What I expect people to do and I know they expect me to do.
Folk arts	All such platforms which are being used to share information to a social network or group like WhatsApp, Facebook, Twitter, Instagram etc.
IEC	Information Education and Communication
Independent Behaviour	A behaviour which is not motivated by what other people do
Interdependent Behavior	What actors expect others to do and what others expect actors to do
IPC	Inter Personal Communication
Mass media	It is a technology by means of which a large audience are reached
Mid media	Mid Media communication is an active or engagement oriented that reaches out to groups of people through locally conducted interactive media formats like folk drama and folk performance, street theatre, puppet shows, video vans, and also fairs and exhibitions.
NFHS	National Family and Health Survey

Personal Normative beliefs	What a person believes he/she should do or other should do.
Primary Audience	The primary audience is the core group of people that you try to reach for desired behaviour
Reference network	Network of people whose action influence your behaviour
SBCC	Social Behaviour Change Communication
Secondary Audience	Responsible for facilitating the desired action towards successful behaviour change.
Self-efficacy	People's beliefs in their ability to influence events that effect their lives.
SEM	Socio Ecological Model
Social Network	Social networks are formed of all people one person interacts with.
Social norms	Social norm is a rule of behaviour such that individual prefer to conform to on condition that most people in their reference network conform to it, that they believe that most people in their reference network believe they ought to conform to it.
Tertiary audience	Responsible for providing an enabling environment for sustained behaviour change.

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